

MARKETING CAPABILITIES
FOR THE FENESTRATION
AND GLASS INDUSTRIES





# DOORS AND WINDOWS ARE YOU'RE READY TO GROW.

That's why the National Glass Association exists: to showcase what you do best and connect you with your future and current customers. If you're a residential window supplier searching for manufacturers — or a manufacturer looking to find specific dealers — you'll find a highly engaged audience here.

NGA links you to top prospects with industry-leading events, publications, digital marketing, sponsored content, podcasting and more. Your quality and capabilities are promoted on highly targeted platforms all designed to meet your goals and build your business.

#### WHO IS NGA?

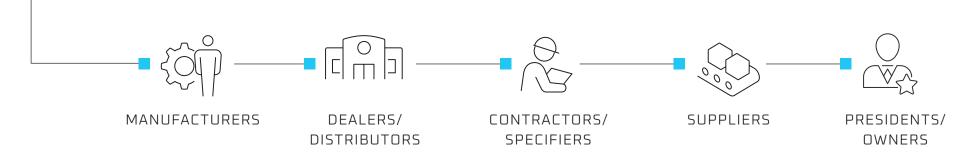
**The National Glass Association** is a membership organization that supports the initiatives of the glazing and glassbuilding products industry through advocacy, technical papers, committee work, education and workforce development.



## WHO YOU'LL REACH



From fenestration manufacturers to multi-national companies, NGA is the go-to source of industry information. Your customers — and your customers' customers — turn to NGA for resources, education, events and advocacy. Access the entire residential window and door industry, including:





### MARKETING SOLUTIONS BY NGA

Your non-commissioned NGA sales and marketing consultant will create a custom plan that best fits your marketing and customer engagment goals. These are all the ways NGA offers to connect you to your customers.

#### WINDOW+ DOOR

Print Ads

Annual Buying Guide

Sponsored Content Options

Window + Door Print Ad Studies

WindowandDoor.com Ads + Sponsored Articles

Window + Door Weekly Newsletter Ads

Window Cast Podcast Sponsorships

Comprehensive Multichannel Marketing



Sponsorships and Custom Activations

GlassBuildAmerica.com Ads

GlassBuild Daily & Weekly Newsletter Ads

GlassBuild Show Catalog (Print Ads + Online Directories)

#### To explore additional options, connect with:



**Emily Thompson** 

ethompson@glass.org 703-827-1028 x150

VP, Sales | Publisher, Window +Door & Glass Magazine Director, Fenestration Business Development



**Holly Robinson** 

hrobinson@glass.org 703-988-3164

Representing Western and Midwest U.S; Eastern hemisphere Global Accounts



**Tristan Scoffield** 

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Representing Eastern and East-central U.S.;

Canada and South America

REACH THE ENTIRE FENESTRATION INDUSTRY

WINDOW+DOOR



### **COMPREHENSIVE ENGAGEMENT**

### WINDOW + DOOR MAGAZINE BRAND PACKAGE

PRINT | WEB | EMAIL | AUDIO

Expand your reach and elevate your brand with NGA's Window + Door Magazine. This highly respected resource puts your company in front of industry decision-makers who are actively advancing their businesses. Engage with key prospects through six annual print publications, weekly newsletters and WindowandDoor.com, plus social media and podcasts.



46,665

WINDOW + DOOR MAGAZINE

READERSHIP AVERAGE/ISSUE

WINDOWANDDOOR.COM AVERAGE MONTHLY USERS

33,404



WINDOW + DOOR
WEEKLY ENEWSLETTER
SUBSCRIBERS

7,585



TOTAL SOCIAL

MEDIA

FOLLOWERS/

REACH

5,504

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#### WINDOW CAST.

AVERAGE STREAMS/ VIEWS PER SEASON

1,100

### WINDOW+ DOOR

### **COMPREHENSIVE** MULTICHANNEL **MARKETING**

Harness powerful tactics across multiple NGA campaigns to increase your prominence, trustworthiness, engagement and leads.

- **+ Window + Door Print Ads** in up to 6 issues annually
- **+ Sponsored Content Options** to elevate your brand's story
- + Web Ads on WindowandDoor.com and/or GlassBuildAmerica.com
- + Newsletter Ads in Window + Door Weekly and/or GlassBuild America
- + Social Media boosts editorial and paid content posts to drive awareness, impressions and traffic
- + Window Cast Podcast amplifies your expertise and name recognition

#### **INVESTMENT**

Varies based on needs and goals







**WINDOW**+

DOORWEEKLY

TRI-ULTRATE

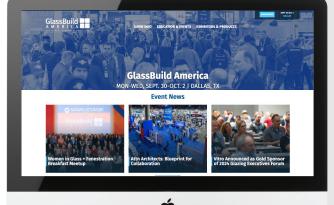
RE-TOOLING

nds: Harvey, SoftLite and Thermo-Tech. "This nsaction will strengthen our presence across th Northeast and the Midwest with key leading brands. will also enable us to be a stronger partner of choice our customers and to better serve them," says Rose

valued colleague at Quanex, has passed away after a two-year battle with cancer.



#### WINDOW CAST...

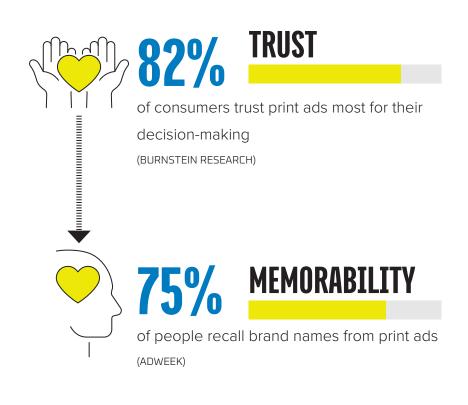






### PRINT AD INVESTMENT:

WINDOW + DOOR MAGAZINE	1X	3X	6X
Two-page spread	5,410	5,220	4,910
Half-page spread	3,680	3,525	3,315
Full page	3,285	3,155	2,975
Two-thirds page	2,690	2,560	2,405
Half page island	2,475	2,360	2,215
Half page horiz or vert	2,355	2,245	2,105
Third page	2,225	2,125	2,000
PREMIUM POSITIONS	1X	3X	6X
PREMIUM POSITIONS  Back cover	<b>1X</b> 4,005	<b>3X</b> 3,890	<b>6X</b> 3,725
Back cover	4,005	3,890	3,725
Back cover Inside front cover	4,005 3,790	3,890 3,695	3,725 3,545
Back cover Inside front cover Inside back cover	4,005 3,790 3,430	3,890 3,695 3,355	3,725 3,545 3,225
Back cover Inside front cover Inside back cover Guaranteed page	4,005 3,790 3,430 3,615	3,890 3,695 3,355	3,725 3,545 3,225
Back cover Inside front cover Inside back cover Guaranteed page Consecutive-page placement	4,005 3,790 3,430 3,615 add'l 15%	3,890 3,695 3,355 3,470	3,725 3,545 3,225 3,275



	JAN/FEB	MARCH/APRIL*	MAY/JUNE	JULY/AUG	SEPT/OCT*	NOV/DEC
EDITORIAL Calendar:	The Industry Forecast Issue: Industry Pulse survey	The Products Issue: Finished products and components/ hardware	The Manufacturing Issue: Top Manufacturers Report and List	The Machinery and Tech Issue: Automation, software and innovation	The GlassBuild Issue: Show preview, schedule, exhibitor list and products	Annual Buying Guide: Lists of suppliers to and manufacturers in the residential fenestration industry

\*Issue includes the Baxter ad study





### WINDOWANDDOOR.COM ADS + SPONSORED **ARTICLES**

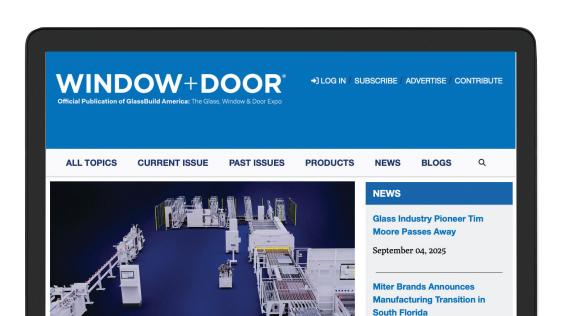
Boost your online presence with ads on WindowandDoor.com. Choose from eye-catching display ads or supply sponsored articles to reach a targeted audience.

PAGEVIEWS:

(SEPT 2023-AUG 2024)

WEBSITE VISITORS:

		,			
INVESTMENT	1X	<b>3X</b>	<b>6X</b>	9X	<b>12X</b>
Billboard 1	2,730	2,575	2,320	2,085	1,880
Billboard 2	2,445	2,190	1,985	1,785	1,545
Square 1	1,025	920	830	745	670
Square 2	975	875	790	710	620
Sponsored Articles	1,800	1,545/story	-	-	-



#### **BILLBOARDS**

Top-position ads on both home page and interior pages



HOME



#### HOME

**SQUARES** Strategic ads on both home and interior INTERIOR pages



#### **SPONSORED** CONTENT

Your supplied article or blog featured on the website and home page, plus Window + Door's weekly newsletter and on social media



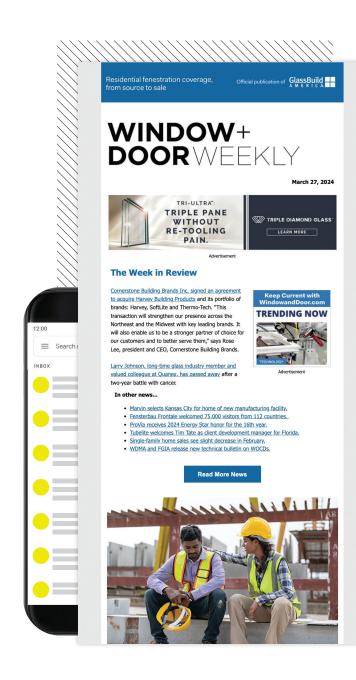
### WINDOW+ DOOR

### WINDOW + DOOR **WEEKLY NEWSLETTER ADS**

Grow your brand in Window + Door's weekly newsletter. Pick from standout billboard ads or engaging square ads (up to 3 in each email) — or a detailed product spotlight to reach a highly targeted audience. Benefit from a high open rate and direct engagement with industry leaders.

INVESTMENT	PER WEEK
Billboard 1	1,130
Billboard 2	1,025
Billboard 3	850
Square 1	850
Square 2 & 3	820
Product Spotlight*	985

<sup>\*</sup> Includes a headline, 150 words of text, and a color image, strategically placed with a direct link to your website



### **AUDIENCE MAKEUP**



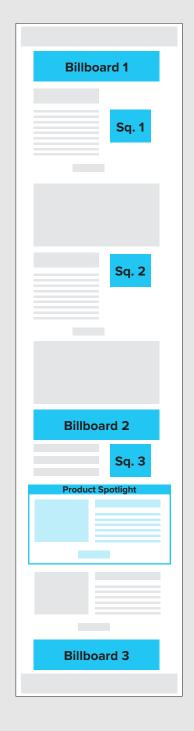


28.9% PRESIDENTS/ **OWNERS** 



Average open rate. More than double the industry average open rate of

**22.5%** (SEP 2024-AUG 2025)



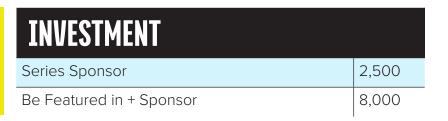


### **PODCAST SPONSORSHIPS**

Reach thousands of engaged listeners on the Window Cast podcast. Inspire future partners by sponsoring a pod — or by sharing insights on industry trends and opportunities.

- + Sponsorship: Acknowledgment on the shows and in social media mentions
- + Featured: Your expert's 15-minute interview gets an exclusive episode, distributed on Spotify, YouTube, Apple Podcast and more







of listeners search for a product after hearing about it in a podcast (SEMRUSH)

### GLASS CAST... WINDOW CAST...

### **PLUS! GLASSBUILD PODCAST STUDIO**

GlassBuild America is hosting the GlassBuild Podcast Studio. Sponsor this centrally located studio or be featured in episodes run during the high-traffic GlassBuild America industry event.

#### AVAILABLE ON:









Or anywhere podcasts are found

### GLASSBUILD AMERICA: THE GLASS, WINDOW & DOOR EXPO

Harness the power of the largest annual event in the Americas for the glass, window and door industries through exhibit space and sponsorships — plus ads in the show catalog, on GlassBuildAmerica.com and in the show's daily and weekly newsletters.

SPONSORSHIP | WEB | EMAIL | CATALOG

### **EXHIBIT SPACE**

Connect with new customers and increase your sales by making personal connections. Network with prospective customers; showcase your equipment, products and services; and grow your brand awareness.



to see new products (TRADE SHOW LABS)

#### **DATES**

#### 2026 SEPT 23-25

Las Vegas Convention Center, West Halls Las Vegas, Nevada

#### 2027 OCT 26-28

Orange County
Convention Center
Orlando, Florida





#### **PRIMARY AUDIENCE:**

Averaging 9K+ representatives from the entire glass, glazing, window and door supply chains, including:

### COMMERCIAL / RESIDENTIAL GLASS & METALS

FABRICATORS/ MANUFACTURERS	30%
SUPPLIERS	31%

Д .		
	INSTALLING	34%



#### **RESIDENTIAL WINDOWS & DOORS**

	MANUFACTURERS	44%
0000	SUPPLIERS	39%
	DISTRIBUTORS	10%

0	ARCHITECTS/	70/
13	SPECIFIERS	/0

\*Total equals more than 100% due to attendees who choose multiple business categories.

### WINDOW+ DOOR

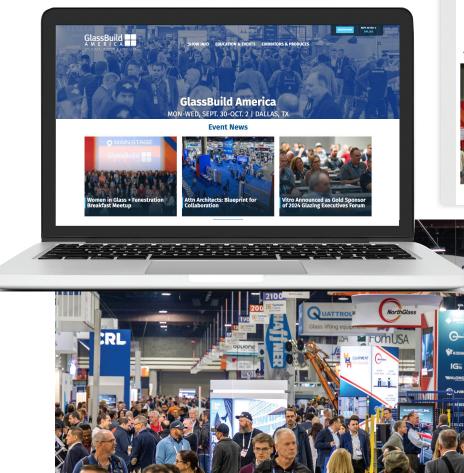
### **COMPREHENSIVE** MULTICHANNEL **MARKETING**

Harness powerful tactics across multiple GlassBuild America campaigns to increase your prominence, trustworthiness, engagement and leads.

- **+ Sponsorships** for maximum brand recognition
- + Print Ads in GlassBuild America issues of Glass Magazine and/or Window + Door magazine
- + Web Ads on GlassBuildAmerica.com
- + Newsletter Ads in GlassBuild Daily & Glassbuild Weekly sent to past and present GlassBuild attendees
- + Catalog Ads in GlassBuild America's official show catalog, a valuable resource attendees take home
- + GlassBuild Podcast Studio sponsorship amplifies your expertise and name recognition during the event

#### **INVESTMENT**

Varies based on needs and goals





GLASS CAST... WINDOW CAST









### ENGAGE, INSPIRE AND CONNECT TOGETHER

Your ideal customers in the glass and fenestration industry are actively searching for you. With the National Glass Association, you'll reach — and resonate with — them through powerful platforms and tailored opportunities that showcase your expertise and drive your business growth.

FOR MORE INFORMATION ON HOW TO GET STARTED, CONTACT THE NON-COMMISSIONED NGA SALES AND MARKETING CONSULTANT FOR YOUR REGION. LET'S MAKE YOUR BUSINESS STAND OUT.



Emily Thompson ethompson@glass.org 703-827-1028 x150 VP. Sales



Holly Robinson
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703-988-3164
Western and Midwest U.S;
Eastern Hemisphere Global Accounts



tscoffield@glass.org 703-442-4890 x194 Eastern and East-central U.S.; Canada and South America

**Tristan Scoffield** 

